



2022

Annual Report to Our Membership



BAY Credit Union is located on the traditional lands of the Fort William First Nation, in the Robinson Superior Treaty of 1850. This land is the traditional territory of the Anishinaabe and a place where the Métis people lived and travelled.

BAY Credit Union is committed to non-discrimination in all areas including creating an inviting and culturally diverse, non-judgemental environment for all our members, to supporting the findings of the Truth and Reconciliation Commission and to inclusive hiring practices.





## Cooperative Principles

### **Voluntary Membership**

Credit unions are voluntary, cooperative organizations offering services to people willing to accept the responsibilities and benefits of membership, without gender, social, racial, political, or religious discrimination. Many cooperatives, such as credit unions, operate as not-for-profit institutions with volunteer boards of directors. In the case of credit unions, members are drawn from defined fields of membership.

### **Democratic Member Control**

Cooperatives and credit unions are democratic organizations owned and controlled by their members, one member-one vote, with equal opportunity for participation in setting policies and making decisions.

### **Members' Economic Participation**

Members are the owners. As such, they contribute to and democratically control the capital of the cooperative. This benefits its members in proportion to the transactions with the cooperative rather than on the capital invested. For credit unions, which typically offer better rates, fees and services than for-profit financial institutions, members recognize benefits in proportion to the extent of their financial transactions and general usage.

### **Autonomy and Independence**

Cooperatives and credit unions are autonomous, self-help organizations controlled by their members. If the cooperative enters into agreements with other organizations or raises capital from external sources, it is done so based on terms that ensure democratic control by the membership and maintains the cooperative autonomy.

### **Education, Training and Information**

Cooperatives and credit unions provide education and training for members, elected representatives, managers, and employees so they can contribute effectively to the development of the cooperative. Credit unions place particular importance on educational opportunities for their volunteer directors and financial education for their members and the public, especially the nation's youth. Credit unions also recognize the importance of ensuring the general public and policy makers are informed about the nature, structure and benefits of cooperatives.

### **Cooperation Among Cooperatives**

Cooperatives and credit unions serve their members most effectively and strengthen the cooperative movement by working together through local, provincial, regional, national, and international structures.

### **Concern for Community**

Focusing on member needs, cooperatives and credit unions work for the sustainable development of communities, including people of modest means, through policies developed and accepted by the members.



## 77<sup>th</sup> ANNUAL GENERAL MEETING

### Table of Contents

	Page
Minutes of our Previous Annual Meeting	3
Report to our Members	5
Loan Officer's Report	6
Report of Member and Community Relations Committee	7
Report of the Audit Committee	8
Management's Responsibility for Financial Reporting	9
Financial Statements- LCPS Chartered Accountants	10
Board of Directors	15
Staff of Bay Credit Union	16

**Minutes of the 76<sup>th</sup> Annual General Meeting**  
**Tuesday, November 23rd, 2021 at 6:00 p.m.**  
**Current River Community Centre, 450 Dewe Ave., and digitally via Zoom**

**1. Presentations- BAY CHAMP**

The meeting commenced with the presentation of the BAY Champ Member Community Service Award. Among the members of BAY Credit Union are some exceptional people. Our members contribute to our community in so many ways. This year the Credit Union wanted to recognize the work done by Kerrie Atkinson, with the local artisan shop Fireweed. They have established themselves as a socially responsible enterprise in many ways including promoting cultural identity that is distinct in NWO including indigenous artists, managing the community bulletin board, and planting flowers in the street planters and keeping the Bay and Algoma Neighborhood clean. Kerrie Atkinson chose to donate her \$500 towards Roots to Harvest.

**Signature Donations:**

Margaret Wanlin presented the 2021 Signature Donations. This year the Credit Union chose to make two \$500 contributions towards two phenomenal groups in the community. First, the SOS Van, which is a program through Shelter House that provides transportation between 2pm-2am daily to assist homeless and at-risk people access medical assistance or escape the elements and provide a safe place.

Secondly, Wake the Giant was the next recipient of \$500. Wake the Giant was initiated at Dennis Franklin Crommarty School as a multi-pronged approach to foster safety and connection for students from Northern First Nations who come to Thunder Bay. The initiative helps Thunder Bay businesses and community groups become more welcoming and culturally aware.

**2. ROLL CALL AND AGENDA**

Meeting called to order at 6:12 p.m. with quorum.

**3. MOMENT OF SILENCE**

Lorne Kellar called for a moment of silence for those who passed over the past year.

**4. AGENDA OF THE ANNUAL MEETING**

Lorne Kellar, Chair of the Board noted an amendment to the agenda, to change the Profit-Sharing Announcement to read 2021.

**MOTION #1:** To accept the Agenda for the Annual Meeting with amendment.

Moved by June Gaw and Seconded by Sandra Snider. Carried.

**5. MINUTES OF OUR PREVIOUS ANNUAL MEETING**

Lorne Kellar noted a correction in the 2020 Minutes which noted Bert Watts as the representative from LCPS, where it should read Mike Spear.

**MOTION #2:** To accept the Minutes of the 76th Annual Meeting, held on November 17, 2020, as amended.

Moved by Erick Bruce and Seconded by Margaret Wanlin. Carried.

**16th ANNUAL ILKKA T. OVASKA AWARD FOR SOCIAL RESPONSIBILITY**

BAY Credit Union happily announced the recipient of the 2021 Ilkka Ovaska Award, Volker Kromm. This year's award is being presented to someone who truly personifies the qualities that were addressed when the award was initiated many years ago. Volker Kromm, who is the Executive Director of the Regional Food Distribution Association, has been at its helm since 2008. During that period, he has worked tirelessly to not only fulfill the mandate of the RFDA, of letting No One Go Hungry in our Midst, but also of expanding the coverage of the RFDA to include more than 55 remote communities that often are struggling to provide healthy living conditions to their peoples. He has driven ice roads in the depth of winter to bring fresh food to the far north and has worked tirelessly building partnerships with the many chiefs and elders to gain their trust and to aid whenever needed.

Volker's passion for community service extends well beyond the walls of the RFDA. He is a former Boy Scout leader, became incredibly involved with the Dragon Boat races that were held at Boulevard Lake for many years and brought his expertise and knowledge to other communities in Northwestern Ontario as well. He assisted in the building of canoe homes at Boulevard Lake, chaired the Santa Claus Parade for over 5 years, and continues to work tirelessly to support any community endeavors as called upon. Volker chose to donate the \$500 to the Regional Food Distribution Association.

**6. REPORT TO OUR MEMBERS**

Lorne Kellar presented his report to the membership. He welcomed those in attendance and thanked our hard-working and dedicated staff, especially during the COVID-19 global pandemic.

Lorne was pleased to report that, considering the challenges globally, we had a successful year; our lending staff did an impressive job; the staff took great care to ensure the health and safety of one another and our members.

In consideration of the unprecedented times, Lorne stressed the importance for us to build and maintain healthy Capital levels. As a result, the Board recommended against a dividend for this year.

**MOTION #3:** To accept the Report to Our Members by President Lorne Kellar.

Moved by Margaret Wanlin and Seconded by Cyndi Sereda. Carried.

## 7. LOAN OFFICER'S REPORT

Cheryl Smith presented the Loan Officer's Report via Zoom. She reported a strong rebound in lending for 2021. During 2021, the lending department granted 172 new loans and mortgages with the average loan totaling \$103,224; 23 applications for credit were declined.

**MOTION #4:** To accept the Loan Officer's Report.  
Moved by and Seconded Sandra Snider by Jerry McLean.  
Carried.

## 8. MEMBER AND COMMUNITY RELATIONS COMMITTEE REPORT

Margaret Wanlin reported on the previous year's BAY Champ recipient, Steve Mantis; Steve chose to donate \$500 to the Thunder Bay Injured Workers' Support Group, of course!

The 15th annual Ilkka T. Ovaska Award was presented to Gladys Berringer who had recently retired as the Executive Director of Our Kids Count. Gladys had gone above and beyond to grow the organization so that it could provide more support to children and families that need them.

During 2021, four \$1,000 scholarships were provided to members who are attending post-secondary educational institutions. The awards were given in the winter when finances might just be getting a little tight.

The Credit Union also continued the \$500 scholarships for three high school students who were graduating from high school and heading for post-secondary education.

In 2021, BAY Credit Union gave out two Signature Donations of \$500 each. The MCR Committee took inspiration from the first National Day for Truth and Reconciliation on September 30 was marked. In keeping with that theme, two groups who work to reduce harm, ensure welcome and safety, and build relationships were selected. \$500 was awarded to each of two organizations:

S.O.S. (Street Outreach Services) program of ShelterHouse Thunder Bay. This program keeps a van on the road from 2:00 p.m. to 2:00 a.m. daily to provide support and assistance to homeless and at-risk people on the streets.

Wake the Giant was initiated at Dennis Franklin Crommarty School as a multi-pronged approach to foster safety and connection for students from northern First Nations who come to Thunder Bay for high school

Unfortunately, given COVID-19, our regular charity barbecues were not held this year.

**MOTION #5:** To accept the Member and Community Relations Report for 2021.  
Moved by June Gaw and Seconded by Erick Bruce. Carried.

## 9. AUDIT COMMITTEE REPORT

Erick Bruce, First Vice-President for the Board of Directors presented the Report of the Audit Committee for 2021.

**MOTION #6:** To accept the Audit Committee's Report.  
Moved by Erick Bruce and Seconded by Alyson Ford. Carried.

## 10. FINANCIAL STATEMENTS LCPS Chartered Accountants

Mike Spear of LCPS spoke about the Statements.

**MOTION #7:** To accept the 2021 Financial Statements as printed.  
Moted by Erick Bruce and Seconded by Tara Silver. Carried.

## 11. NEW BUSINESS ELECTION OF THE BOARD OF DIRECTORS

Margaret Wanlin stood for reelection, and Jerry McLean, a previous Board Member, chose to come forward as a candidate to fill a vacant spot.

**MOTION #8:** To accept the appointment of the Board of Directors.  
Moved by Tara Silver and Seconded by Alyson Ford. Carried.

## APPOINTMENT OF THE AUDITORS

**MOTION #9:** To accept the recommendation of the Board of Directors and engage the services of LCPS Chartered Accountants as our external auditor for 2021.  
Moted by Erick Bruce and Seconded by Sandra Snider. Carried.

## PROPOSED BY-LAW CHANGE

Proposed By-Law change to 3.4- to increase the number of shares held by members from 5 to 7 shares (increase of 2 shares) increasing the Capital Share held to \$35 (shares are \$5 each). The Board would like to adopt this in the 2022 fiscal year, existing members can pay the extra \$10 upfront, or monthly at \$2/month for 5 months and all new accounts open will pay a \$35 Capital Share to open the account.

## MOTION #10

To approve the change to By-Law 3.4, increasing the number of member shares from 5 (\$25) to 7 (\$35).  
Moved by Jim Bishop, Seconded by Tara Silver. Carried.

## 12. ADJOURNMENT:

**MOTION #11:** To adjourn the meeting at 7:30pm.  
Moved by Jim Bishop.

# Report to our Membership

*OUR VISION is to provide financial services for the economic well-being of our community.*

*OUR MISSION is to do so in a socially acceptable manner.*

On behalf of the Board of Directors, the management and the staff of BAY Credit Union, I would like to welcome you, the membership, to the 77th Annual General Meeting of BAY Credit Union.

In unsettled times our staff have continued to go above and beyond to make sure the needs of our members have been met. On behalf of the Board and members thank you very much for your contributions.

We have a hard-working staff, a competent and professional management team, a loyal and diverse membership, and an excellent Board with all the skills and experience necessary to perform all the functions that are required of them to provide the support that management needs and the leadership that the future will demand.

We are pleased to report that in a year filled with all different challenges we had a sound year. In difficult circumstances our lending staff have done an impressive job; CONGRATULATIONS. The staff have been very diligent about keeping the expenses down. As a result we are recommending a 2.25 % distribution rate deposit, a .1% rate for savings interest distribution, 2.25 % distribution rate loans rebate and a 5% distribution rate for supplemental (additional cap shares). As your Board, we are responsible for the growth and stability of our Credit Union and to ensure BAY Credit Union continues as a solid, healthy credit union.

We are excited to announce our Cumberland branch will be handicap accessible by spring. This has been made possible with the support of Employment and Social Development Canada. The Credit Union was a successful recipient of a grant of \$100,000 under the Enabling Accessibility Fund (EAF) - Grants Program. We will be installing a lift early in January and will be reconfiguring the office at the same time. We are moving the counter in order to facilitate an accessible teller station, installing new flooring, painting and retrofitting the washroom to comply with accessibility standards.

Our Board, our Audit committee and our staff continue to monitor all aspects of our situation and ensure our compliance with all regulations to protect the financial health of our Credit Union. We are assisted by the internal audit firm of BDO, external auditors LCPS Chartered Accountants and by reviews from both our Provincial Regulators and our Bonding company.

The financial statements as audited by LCPS Chartered Accountants have been reviewed and fairly represent the year end position of BAY Credit Union. We have performed all of the duties required of both the Board of Directors and the Audit Committee. BAY Credit Union is financially in solid shape.

Building on past achievements, we will continue to grow and provide services to support your personal financial journey. BAY Credit Union is truly local in all ways and the best choice for your community, your family, you and, most importantly, your personal financial success.

BAY offers investments about you...loans about you... Banking about you... Help us spread the word.

Together we are stronger.

# Loan Officer's Report

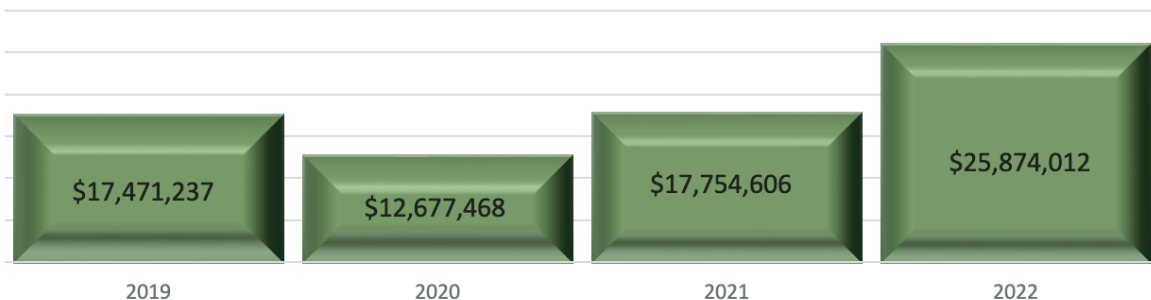
During the past year, our lending department granted 232 new loans and mortgages with the average loan totaling \$111,526. In total, 9 applications for credit were declined. It was in the best interest of the credit union as well as the applicant, not to grant these loans.

Our performance in the lending department is essential for us to better understand where we stand and how we can continuously improve to better serve our members.

The following loans were reviewed and approved:

Loan Purpose	Disbursed	Amount
Automobile	19	\$436,256
Consolidation	17	\$61,516
Home Improvement	1	\$18,050
Real Estate	4	\$627,018
Household Expense	1	\$9,063
Recreational Vehicle	5	\$209,283
1 <sup>st</sup> Mortgage	96	\$19,418,010
Equipment Purchase	2	\$18,190
Other	20	\$990,594
Line of Credit	19	\$253,000
Authorized Overdraft	1	\$500
Primeline	46	\$3,812,531
Meritline	1	\$20,000
<b>TOTAL</b>	<b>232</b>	<b>\$25,874,012</b>

Total loans more than 90 days delinquent	4 - \$13,660
Total mortgages more than 90 days delinquent	1 - \$102,036
Total authorized overdrafts more than 90 days delinquent	0
Total unauthorized overdrafts more than 90 days delinquent	0



*Respectfully Submitted,*

*The Lending Department*



# Member Engagement and Social Responsibility Report

In previous years you would have known this committee by a different name. Then we were the Member and Community Relations Committee. Now we are the Member Engagement and Social Responsibility Committee. The change was made to better reflect the intentions for the committee's work - to engage with members and to express BAY Credit Union's social responsibility to our community. Thanks to a member whose comments at last year's annual meeting encouraged BCU to make this change.

Kerry Atkinson was awarded the third annual "BAY Champ - Member Community Service Award". This award goes to a member of the Credit Union who has made an outstanding contribution to making our community a better place. Kerry is a founding partner in the Fireweed, the wonderful creative outlet for selling arts and crafts made by people of our city, region and beyond. The Fireweed provides a venue for many artisans to display and sell their work, helping them to make a living from their creative pursuits. The Fireweed is an anchor in the Bay-Algo-ma Neighbourhood and works actively to strengthen the neighbourhood. Both Kerry and the Fireweed are long-time members of BAY Credit Union. The award comes with \$500 that is awarded to the winner's charity of choice - in Kerry's case, then Roots to Harvest, now the Roots Community Food Centre.

Four \$1,000 scholarships were provided to members who are attending post-secondary educational institutions. The awards were given in the winter when finances just might be getting a little tight.

We continued the \$500 scholarships for four high school students who were graduating from high school and heading for post-secondary education. BCU is pleased to be investing in the next generation of credit union members.

The 16th annual Ilkka T. Ovaska Award was presented to Volker Kromm, Executive Director of the Regional Food Distribution Association. Volker has been instrumental in the creation and consistent growth of the organization as it supports many foodbanks and communities throughout Northwestern Ontario. This award comes with \$500 that is awarded to the winner's charity of choice. Guess what! Volker picked the RFDA.

This year's Signature Donations recognize that inflation and the increasing cost of living have been difficult for many people, particularly those with limited means. To that end BAY Credit Union presented \$1,000 each to three agencies that provide food and support to people in need: Regional Food Distribution Association, Elevate NWO and Christmas Cheer Fund.

Thanks to our hardworking core group of Board members, our charity barbecues resumed this year after their Covid hiatus. Recognizing that one of the negative effects of Covid has been an increase in family violence and spousal abuse, BCU split the proceeds of the barbecues between the Fay Peterson Transition Home and Beendigen - Anishinabe Women's Crisis Home & Family Healing Agency.

A "green" initiative, again thanks to a hardworking core group of volunteering Board members, was to replace fluorescent lights with LED lights in the Cumberland Branch. Substantial energy savings are expected from this renovation - and that's good for the environment and good for the credit union's bottom line!

# Report of the Audit Committee

---

Bay Credit Union Limited has maintained an audit committee pursuant to section 125 of the “Credit Unions and Caisses Populaires Act, 1994 (Ontario)” and section 199 of the “Cooperative Credit Associations Act (Canada)”. The Audit committee is comprised of four members from the current Board of Directors that meet at least quarterly.

The committee develops a work plan for each year that is approved by the Board of Directors. The Committee evaluates its effectiveness annually.

The Audit Committee’s responsibilities encompass four critical responsibilities:

1. Oversight and review of financial reporting;
2. Oversight of risk management and controls;
3. Oversight of the external and internal audit activities; and
4. Oversight of compliance activities.

The Audit Committee is responsible for reviewing both new and existing credit union policies and procedures and recommends the adoption of those policies and procedures to the board of directors.

The Audit Committee works closely with management, staff, as well as internal and external auditors to ensure that the credit union follows all pertinent legislation. This includes regulatory compliance audits, security audits, FINTRAC audits, and the reports of our internal auditors and external auditors. Our review includes follow-up responses when required. Our Auditors review operational activities, including personal and mortgage loan processes, various accounting transaction procedures, cash counts and internal controls and procedures on a regular basis to ensure compliance with operational policies and practice.

The Audit Committee met nine times throughout the year both in person and through online meetings. We are pleased to report to the members of the Credit Union that the Audit Committee has fulfilled its mandate and hereby confirms that it is conducting its affairs in accordance with the Act and the Regulations. The Committee received full co-operation and support from Management enabling it to play an effective role in maintaining the quality of financial reporting to the Members. Any questions or concerns raised by the Audit Committee were addressed in a timely, courteous, and professional manner. We have no recommendations or unresolved matters to report back to the membership.

The Audit Committee would like to thank the management and staff for their cooperation, dedication, and support during the past year.

Respectfully submitted by the Audit Committee,



Erick Bruce,  
Audit Committee Chair

## MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

These financial statements form the basis for all of the financial information that appears in this annual report.

The financial statements and all of the information in this annual report are the responsibility of the management of Bay Credit Union Limited and have been reviewed and approved by the Board of Directors. The Board of Directors is responsible for ensuring that management fulfills its financial reporting responsibilities. LCPS Professional Corporation Chartered Professional Accountants, has audited the financial statements.

Management has prepared the financial statements according to International Financial Reporting Standards (IFRS). Under IFRS, management has made certain estimates and assumptions that are reflected in the financial statements and notes. Management believes that these financial statements fairly present Bay Credit Union Limited's statement of financial position, the statement of comprehensive income, changes in members' equity and the statement of cash flows.

Management has a system of internal controls designed to provide reasonable assurance that the financial statements are accurate and complete in all material respects. Management believes that the internal controls provide reasonable assurance that our financial records are reliable and form a proper basis for preparing the financial statements, and that our assets are properly accounted for and safeguarded.

The Board of Directors has appointed an Audit Committee, which is made up of unrelated and independent directors. The Audit Committee's responsibilities include reviewing the financial statements and other information in this annual report, and recommending them to the board of directors for approval. The internal auditors and the members' auditors have free and independent access to the Audit Committee.

  
\_\_\_\_\_  
Lorne Kellar      President

  
\_\_\_\_\_  
Lynne LeGros      CEO

Thunder Bay, Ontario  
October 27, 2022



---

## INDEPENDENT AUDITOR'S REPORT

---

To the Shareholders of Bay Credit Union Limited

### *Opinion*

We have audited the financial statements of Bay Credit Union Limited (the company), which comprise the statement of financial position as at September 30, 2022, and the statements of comprehensive income, retained earnings and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the company as at September 30, 2022, and the financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS)

### *Basis for Opinion*

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the company in accordance with ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Responsibilities of Management and Those Charged with Governance for the Financial Statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the company's financial reporting process.

### *Auditor's Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.



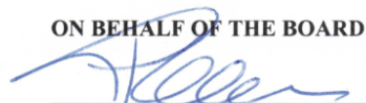
Thunder Bay, ON  
October 27, 2022

Professional Corporation  
Chartered Professional Accountants  
Authorized to practise public accounting by the  
Chartered Professional Accountants of Ontario

**BAY CREDIT UNION LIMITED**  
**Statement of Financial Position**  
**September 30, 2022**

	2022	2021
<b>ASSETS</b>		
Cash (Note 4)	\$ 5,984,596	\$ 11,554,774
Investments (Note 5)	7,994,703	7,927,716
Current income taxes recoverable (Note 13)	-	6,762
Derivative financial instruments (Note 6)	83,412	102,951
Other assets (Note 10)	204,973	179,973
Loans to members (Note 7)	69,246,770	61,979,586
Intangible assets (Note 9)	152,810	187,652
Property and equipment (Note 9)	710,846	740,807
	<b>\$ 84,378,110</b>	<b>\$ 82,680,221</b>
 <b>LIABILITIES AND MEMBERS' EQUITY</b>		
<b>Liabilities</b>		
Accounts payable and accruals	\$ 436,251	\$ 412,029
Income taxes payable (Note 13)	19,343	-
Deferred income tax liability (Note 13)	13,700	16,096
Deferred revenue	100,000	-
Derivative financial instruments (Note 6)	83,412	102,951
Members' deposits (Note 11)	78,753,152	77,465,659
<b>Total Liabilities</b>	<b>79,405,858</b>	<b>77,996,735</b>
 <b>Members' equity</b>		
Membership shares (Note 14)	1,071,632	1,042,146
Retained earnings	3,900,620	3,641,340
<b>Total Members' Equity</b>	<b>4,972,252</b>	<b>4,683,486</b>
	<b>\$ 84,378,110</b>	<b>\$ 82,680,221</b>

**ON BEHALF OF THE BOARD:**

  
 \_\_\_\_\_ President  
 Lorne Kellar

  
 \_\_\_\_\_ CEO  
 Lynne LeGros

(see also notes to financial statements)

**BAY CREDIT UNION LIMITED**  
**Statement of Comprehensive Income**  
**Year Ended September 30, 2022**

	2022	2021
<b>INTEREST REVENUE</b>		
Interest on personal loans	\$ 193,339	\$ 206,180
Interest on mortgages	1,835,241	1,854,869
Interest on investments	204,574	106,380
	<b>2,233,154</b>	<b>2,167,429</b>
<b>INTEREST AND LOAN RELATED EXPENSES (RECOVERIES)</b>		
Interest on members' deposits <i>(Note 11)</i>	314,948	475,585
Distribution to members' <i>(Note 14)</i>	68,325	-
Allowance for impaired loans <i>(Note 8)</i>	(16,559)	24,345
	<b>366,714</b>	<b>499,930</b>
<b>OPERATING MARGIN BEFORE THE FOLLOWING</b>	<b>1,866,440</b>	<b>1,667,499</b>
<b>OTHER INCOME</b> <i>(Note 15)</i>	<b>447,935</b>	<b>485,724</b>
<b>OPERATING MARGIN</b>	<b>2,314,375</b>	<b>2,153,223</b>
<b>OPERATING EXPENDITURES (see schedules)</b>		
Administration	329,756	304,639
Advertising and communications	62,776	61,530
Computer and equipment	251,367	252,825
Member security	106,551	98,447
Occupancy	115,325	97,600
Other	72,146	78,289
Salaries and benefits	1,081,145	1,035,988
	<b>2,019,066</b>	<b>1,929,318</b>
<b>OPERATING INCOME BEFORE THE FOLLOWING</b>	<b>295,309</b>	<b>223,905</b>
Current income tax expense <i>(Note 13)</i>	(38,425)	(17,124)
Deferred income tax recovery <i>(Note 13)</i>	2,396	(9,806)
	<b>2,396</b>	<b>(9,806)</b>
<b>NET COMPREHENSIVE INCOME</b>	<b>\$ 259,280</b>	<b>\$ 196,975</b>

(see also notes to financial statements)

**BAY CREDIT UNION LIMITED****Schedule of Operating Expenses****Year Ended September 30, 2022**

	2022	2021
<b>ADMINISTRATION</b>		
General administration fees	\$ 38,034	\$ 37,590
Interac charges	214,215	190,636
Interest and bank charges	180	149
Professional fees	66,097	64,787
Training	11,230	11,477
	<u>\$ 329,756</u>	<u>\$ 304,639</u>
<b>ADVERTISING AND COMMUNICATIONS</b>		
Advertising and promotion	\$ 27,083	\$ 32,388
Postage and courier	16,144	12,905
Telephone and fax	19,549	16,237
	<u>\$ 62,776</u>	<u>\$ 61,530</u>
<b>COMPUTER AND EQUIPMENT</b>		
Alarm monitoring expense	\$ 8,026	\$ 4,572
ATM amortization	12,793	12,793
Computer and equipment repairs	161,473	173,827
Computer amortization	2,065	2,448
Furniture and fixtures amortization	11,601	11,489
Software amortization	55,409	47,696
	<u>\$ 251,367</u>	<u>\$ 252,825</u>
<b>MEMBER SECURITY</b>		
Bonding insurance	\$ 28,494	\$ 27,227
Deposit Insurance Corporation of Ontario premium	60,796	54,533
General insurance	17,261	16,687
	<u>\$ 106,551</u>	<u>\$ 98,447</u>
<b>OCCUPANCY</b>		
Building amortization	\$ 12,989	\$ 13,530
Parking lot amortization	1,781	1,936
Property taxes	21,343	21,475
Repairs and maintenance	57,499	40,769
Utilities	21,713	19,890
	<u>\$ 115,325</u>	<u>\$ 97,600</u>
<b>OTHER</b>		
Collection expense	\$ 5,133	\$ 7,169
Meetings and conventions	1,622	1,781
Office	65,391	69,339
	<u>\$ 72,146</u>	<u>\$ 78,289</u>
<b>SALARIES AND BENEFITS</b>		
Employee benefits	\$ 183,455	\$ 190,515
Honoraria	7,765	8,115
Salaries and wages	889,925	837,358
	<u>\$ 1,081,145</u>	<u>\$ 1,035,988</u>



# Board of Directors



**DIRECTOR**  
*Term Expired*

Jessi Ruberto

**DIRECTOR**  
*Term Expires 2023*

Benoit Kuziora

**DIRECTOR**  
*Term Expires 2023*

Erick Bruce

**DIRECTOR**  
*Term Expired*

Greg Ribotto

**DIRECTOR**  
*Term Expires 2024*

Margaret Wanlin

**CHAIR**  
*Term Expired*

Lorne Kellar

**DIRECTOR**  
*Term Expires 2023*

June Gaw



## **STAFF**

**TARA SILVER**

**LYNNE LEGROS**

**ALISE GORE**

**ALYSON FORD**

**LEANNE LORENTSON**

**GAIL MACDOUGALL**

**CHRIS BAYKO**

**PENNY GUIDONE**

**CHERYL HAAPSAARI**

**CHERYL SMITH**

**CYNDI SEREDA**

**NICOLE LALONDE**

**TATIJANA PERAUD**

**KELLY KNOWLES**

**KIM PRICE**

**LINDA HUSTON-CARTER**

**KERRY MORDEN**

**HELEN RAPINO**

**TAMARA KEMPE**

**AMANDA KUKKO**

**SUSANNA NIEMI**

**DAVE NORMAND**



[baycreditunion.com](http://baycreditunion.com)

Algoma Street Branch  
807.345.7612  
142 S. Algoma Street

Cumberland Street Branch  
807.345.8153  
406 N. Cumberland Street